

A photograph of two business women in a meeting, overlaid with a teal gradient. The woman on the right is smiling and looking towards the woman on the left. The text is centered over the image.

TOOLS TO FIND CONTACT DEATILS

Amit Sharma



TABLE OF CONTENTS

Introduction	3
1. Find Email for Individual Accounts Online.....	4
2. Find contacts for individual accounts Online.	8
3. Find Email for Bulk Accounts Online.....	9
4. Find Missing Contact Details in a Database	11
5. Find Emails from Websites	12
6. Find Email from LinkedIn	14
7. Find email from social media	18
8. Find email from gmail.....	23
9. Basic Tools.....	26
10. Bonus Tools	28

INTRODUCTION

How important Email Campaigns are to you for Business Development? It is critical for every Sales Professional, Entrepreneurs and Businesses to -

- Build Email Lists
- Run Email Campaigns
- Generate Business Enquiries &
- Generate Sales Revenue

But if you have to generate business enquiries, you need email contacts. Getting the right person to read your email improves your chances of getting the response you want. So spending time to **find someone's email address** and tweak your message is 100% worth it.

This is especially true if you're trying to reach someone you don't know or you never spoke to before.

So, here I list down all the Top Free & Paid Tools available to help you automatically extract Email, Phone and Other Critical details from:-

- Online
- LinkedIn
- Gmail
- Websites & Blogs
- Twitter/Facebook/Crunchbase/Github
- And more...

BEFORE YOUR PROCEED....

- Each Tool Website Link is Embedded in the Name. Click to Open it.
- A Video is provided for each tool to watch it in action. Click to Play it.
- Each Tool Pricing Model and Plans are highlighted along with Description.
- Basic Tools and Bonus Tool is also mentioned towards the end of the Sheet.

1.FIND EMAIL FOR INDIVIDUAL ACCOUNTS ONLINE

BEST TOOL TO SEARCH EMAIL ADDRESSES ONLINE USING COMPANY NAMES, DOMAIN NAMES, PERSON NAME AND JOB TITLE

[Zaubacorp](#)

Free

Looking for an email of a CEO or Director from a company? Look no further. The Best Free Tool to find CEO or Director(s) Email Addresses for any company registered in India. Just

- Type the name of the company in the search bar,
- Select the company from the Search Results.
- Scroll to Find Director Email Address



Company Director Trademark Address

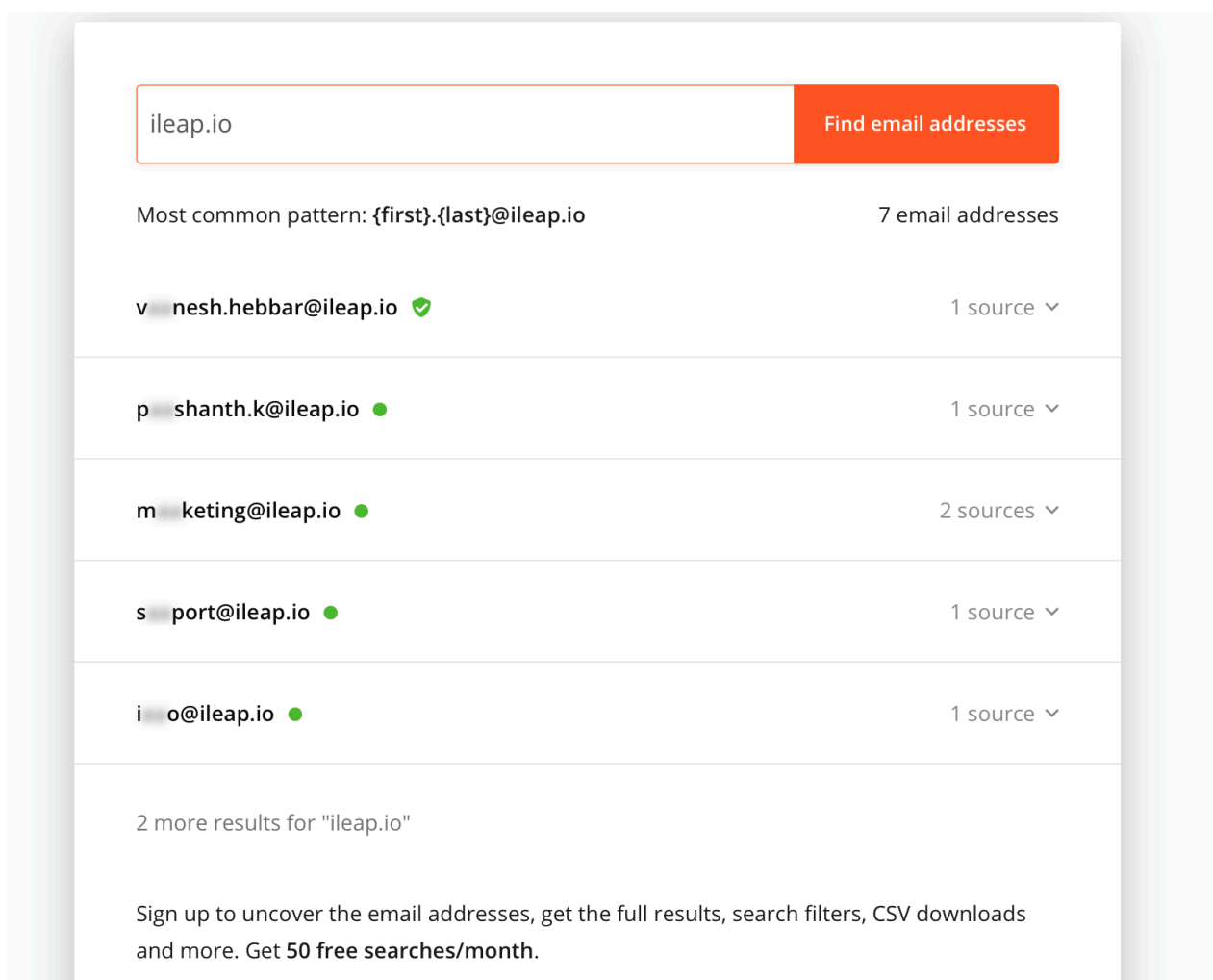
ILEAP ACADEMY PRIVATE LIMITED

ILEAP INFOSOLUTIONS LIMITED LIABILITY PARTNERSHIP

Hunter.io

Without a doubt, this one is the best tool to find Email Addresses. Type in any company domain and you'll get a list of email addresses associated with it. The email lookup tool offers a free plan includes up to 100 "requests" a month for free. A request could be a domain search, an email finder, or an email verification request.

The Starter plan is \$39/month and you have access to 1,000 requests per month. It also includes a CSV export capability where you can download the results of domain searches.



The screenshot shows the Hunter.io search interface. At the top, there is a search bar containing 'ileap.io' and a red button labeled 'Find email addresses'. Below the search bar, the results are displayed in a list format. The first row shows the most common pattern: '{first}.{last}@ileap.io' with 7 email addresses found. The subsequent rows list individual email addresses with their verification status and the number of sources they were found from:

Email Address	Verification Status	Number of Sources
v nesh.hebbar@ileap.io	Verified (green checkmark)	1 source
p shanth.k@ileap.io	Not Verified (green dot)	1 source
m keting@ileap.io	Not Verified (green dot)	2 sources
s port@ileap.io	Not Verified (green dot)	1 source
i o@ileap.io	Not Verified (green dot)	1 source

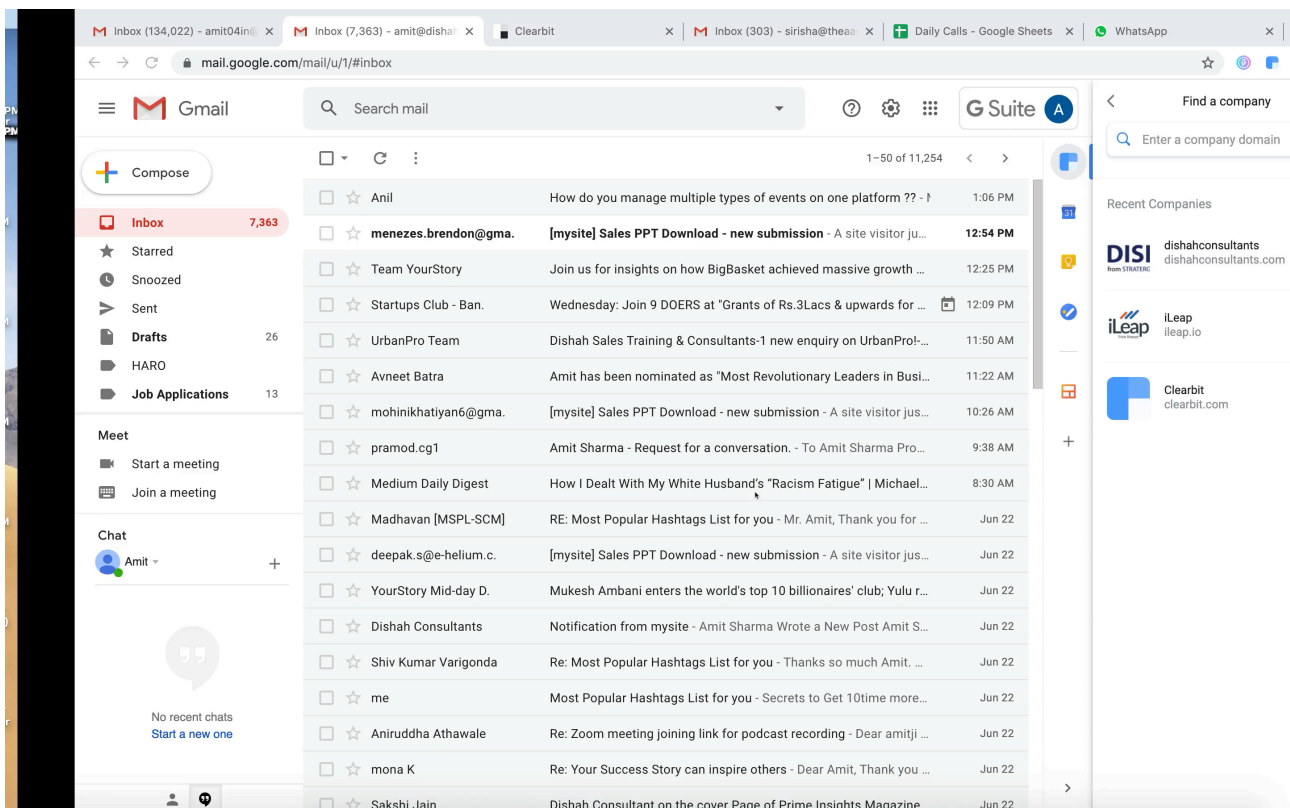
Below the list, it indicates '2 more results for "ileap.io"'. At the bottom, there is a promotional message: 'Sign up to uncover the email addresses, get the full results, search filters, CSV downloads and more. Get 50 free searches/month.'

Clearbit Connect

Free Chrome extension

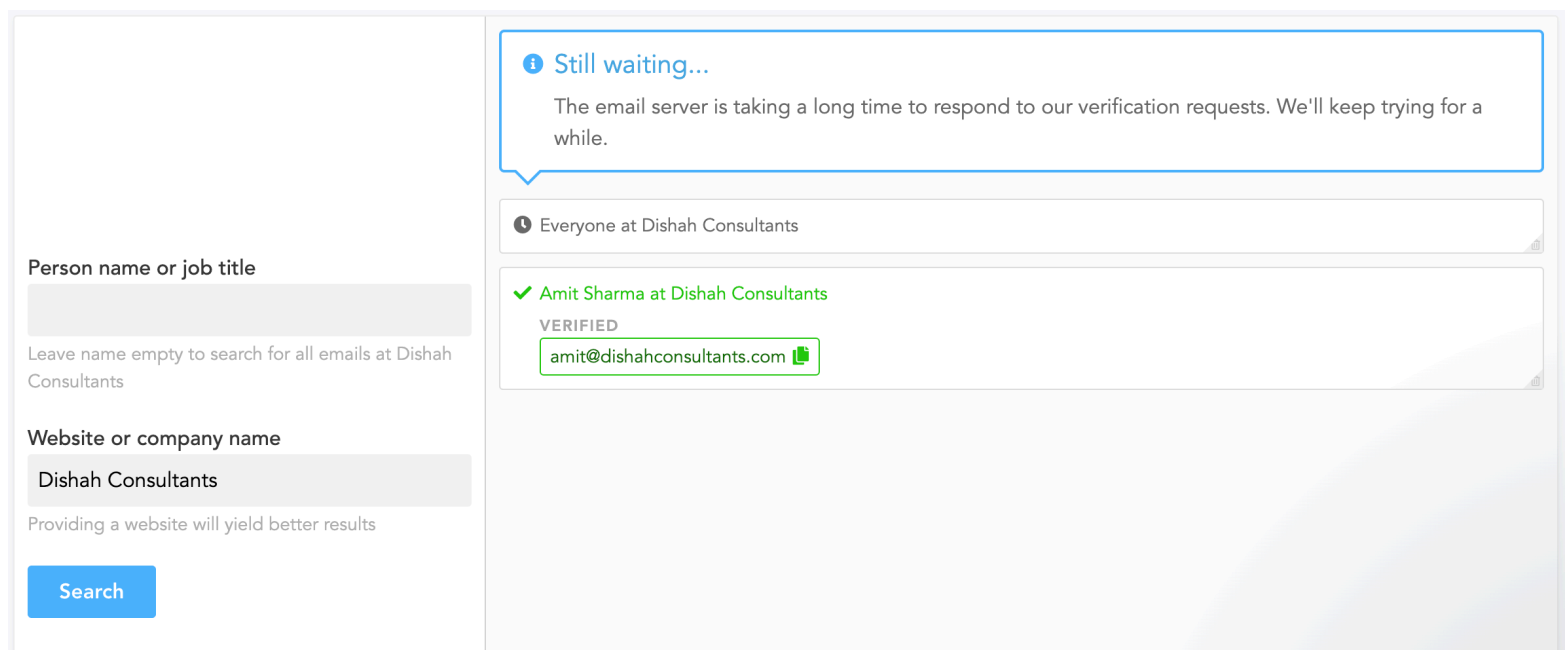
Clearbit is an immensely popular lead enrichment tool to find email addresses in less than five seconds for you. Using their Gmail integration plugin - Clearbit Connect, you can find employee email addresses for any company using only their domain name.

After installing the plugin, connect it with your Gmail account, to find any email address. This plugin is completely free.



Anymail Finder

Probably one of the Best Email Finder Tool. You can find Email Ids using Company Name or Person Name or Job Titles.



The screenshot displays the Anymail Finder search interface. On the left, there are three input fields: 'Person name or job title' (empty), 'Website or company name' (containing 'Dishah Consultants'), and a 'Search' button. Below the 'Person name or job title' field, a note reads: 'Leave name empty to search for all emails at Dishah Consultants'. Below the 'Website or company name' field, a note reads: 'Providing a website will yield better results'. On the right, a search results panel shows a status message: 'Still waiting...' with a sub-message: 'The email server is taking a long time to respond to our verification requests. We'll keep trying for a while.' Below this, a dropdown menu shows 'Everyone at Dishah Consultants'. A search result is displayed: '✓ Amit Sharma at Dishah Consultants' with a 'VERIFIED' status and the email address 'amit@dishahconsultants.com' highlighted in a green box.

It's as simple as : -

- Create an Account
- Use the Search option as shown above to find email addresses
- 20 Credits are offered free.

The Pro plan is \$49/month and includes 1,000 verified emails. Anymail Finder will only charge you for their verified emails.

2.FIND CONTACTS FOR INDIVIDUAL ACCOUNTS ONLINE

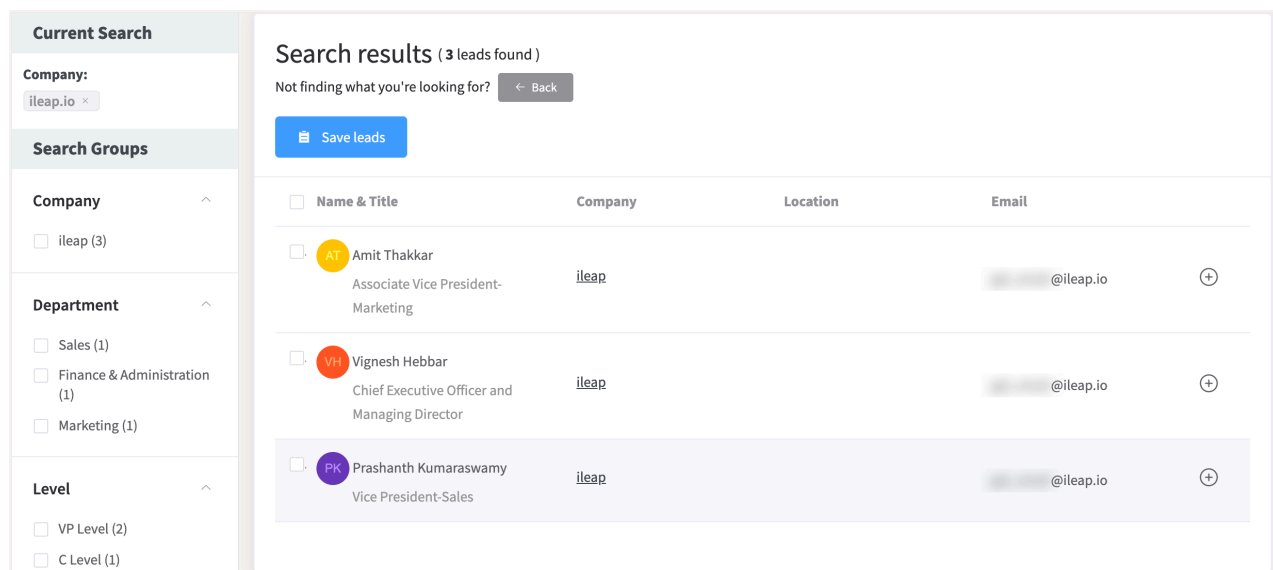
BEST TOOLS TO FIND NOT JUST EMAIL ADDRESS BUT ALSO DESIGNATION, COMPANY AND PROFILE

LeadMine




Freemium | Chrome extension

LeadMine is a powerful lead generation tool that helps you find not only your prospect's email addresses, but also their titles, industry, location, company, and more. Save all qualified leads with their information into your list with a single click. You can export you prospect list into a CSV file for sending emails.

A free plan is available where they offer you 10 credits per month. Their paid plans start from \$29 per month



The screenshot displays the LeadMine search interface. On the left, there is a sidebar with search filters. The main area shows search results for 'ileap.io' with 3 leads found. Each lead entry includes a profile picture, name, title, company, location, and email address, along with a plus icon for further actions.

Name & Title	Company	Location	Email
 Amit Thakkar Associate Vice President- Marketing	ileap		...@ileap.io
 Vignesh Hebbar Chief Executive Officer and Managing Director	ileap		...@ileap.io
 Prashanth Kumaraswamy Vice President-Sales	ileap		...@ileap.io

3.FIND EMAIL FOR BULK ACCOUNTS ONLINE

BEST TOOLS TO FIND EMAIL ADDRESS IN BULK

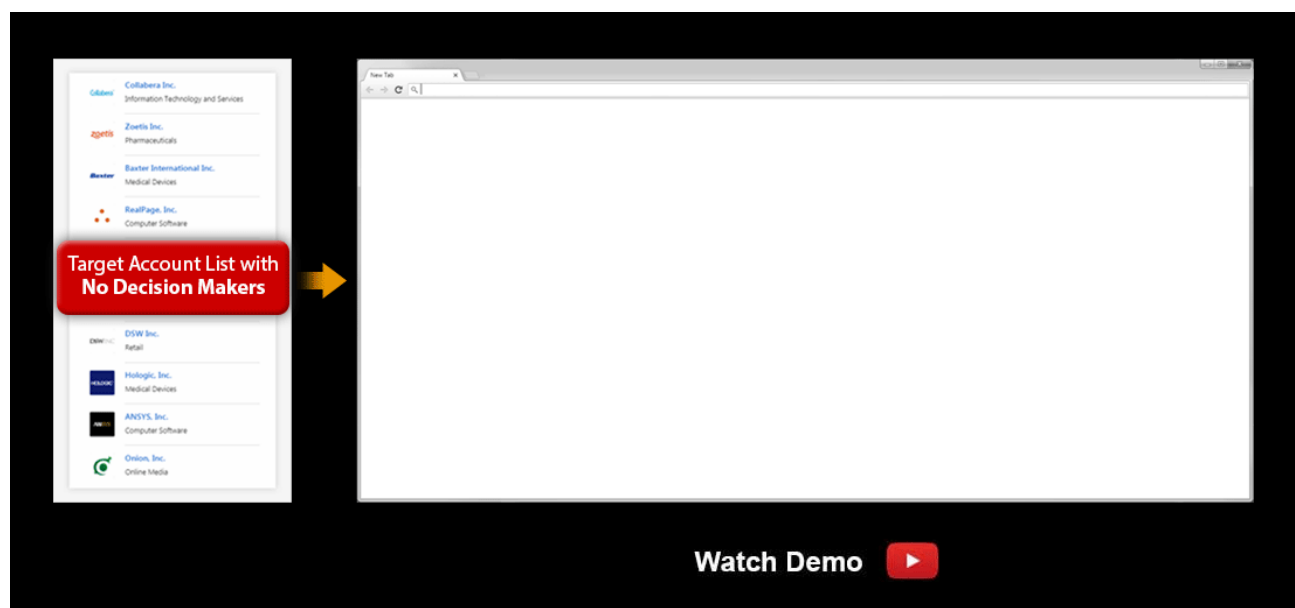
ListGrabber

Paid | Chrome extension

The Ultimate B2B Prospecting Tool to find your Ideal Customers along with verified business email & phone. When using the tool, all you have to do is, enter the list of companies and it researches LinkedIn, company websites and Google for the names of VPs and other decision makers, returning with a list of email addresses, LinkedIn ids and phone numbers.

The tool also integrates with Salesforce.

Free: 100 credits. Paid plans starts from \$249 One Time Payment.

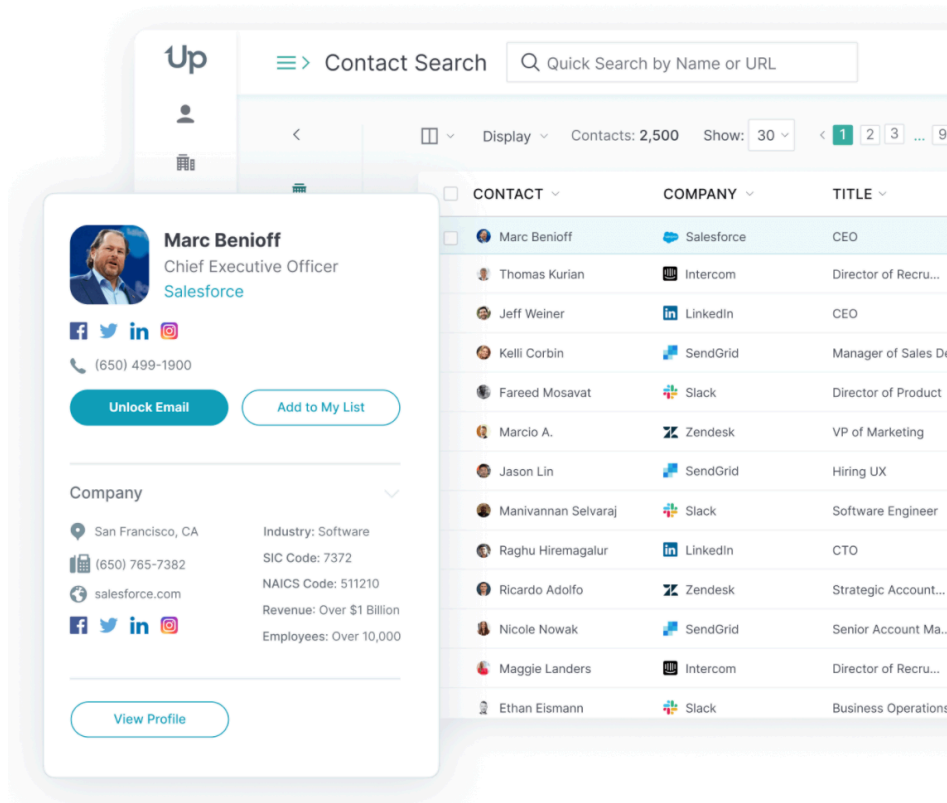


The image shows a screenshot of the ListGrabber Chrome extension interface. On the left, there is a list of target accounts with their logos and names: Colibera Inc. (Information Technology and Services), Zentis Inc. (Pharmaceuticals), Baxter International Inc. (Medical Devices), RealPage, Inc. (Computer Software), DSW Inc. (Retail), Hologic, Inc. (Medical Devices), ANSYS, Inc. (Computer Software), and Orion, Inc. (Online Media). A red callout box with white text says "Target Account List with No Decision Makers" and has a yellow arrow pointing to the right. On the right, there is a large empty white space representing the results area. At the bottom right, there is a "Watch Demo" button with a red play icon.

Uplead

UpLead is a lead generation tool that lets you browse through 70 million contacts to find leads and filter them using over 50 criteria options. Once you've found them, this tool lets you download them in bulk, verify their emails in real-time, and enrich your own data with their information on your leads.

- Pricing Plans:
 - Free plan: 5 credits.
 - Paid plans range from \$99 – \$399 with a maximum of up to 1500 monthly credits and a pay-as-you-go option.
- Available as: [Chrome Extension](#), Web App.



4.FIND MISSING CONTACT DETAILS IN A DATABASE

BEST TOOL TO FIND MISSING CONTACT DETAILS IN YOUR DATABASE

LeadResearcherPro

LeadResearcher helps you to find the missing Email addresses for a list of contacts. All you need to provide is the Name & Company of the prospects. LeadResearcher automatically searches the Internet and finds the company email addresses of the prospects in no time.

LeadResearcher's reverse email lookup feature helps you to find contact name, company name, company contact information, company website URL, contact profile links and company links based on the email address. With just an email list, LeadResearcher helps you to build a list of contacts with complete business contact information.

With LeadResearcher, you can import your prospects with a click of a button. With another click, LeadResearcher intelligently searches the Internet and finds the company email addresses and phone numbers for those prospects.

The diagram illustrates the workflow of LeadResearcher Pro. It starts with a table of 'INCOMPLETE DATA' containing contact names and companies. This data is processed by the 'LeadResearcher Pro' software box. The final output is a complete table with all contact details filled in, including titles, email addresses, phone numbers, and profile links.

Contact	Company	Title	E-mail	Phone	Profile
Shawn Michael	eGrabber	Sales Head	shawn@grabber	408 715	Link
Lee Holden	DSB Inc	VP Marketing	lee@dsb.com	714 253	My
William Steve	TPS Alliance	COO	william@tpa.com	346 725	Zoo
Mike Rhodes	LA Star Inc	VP Marketing	mike.rhodes@las	273 528	Link
Ruben Bernar	Bill & Box Inc	VP Marketing	bernard@billbox	716 654	Link
Marcia Grace	Info-Dine LLC	VP Marketing	marcia_a@info-di	888 244	Link
Jacques Mison	Intrnotes	CFO	mison@intrnotes	715 263	Zoo
Stuart Kaiser	AOB	Finance Exe	stuart_kaiser@aob	731 284	Link
Steve Gold	CatchClue	Web Designe	Gold@catchclue	810 957	My

LeadResearcher Pro searches the Internet to find the missing contact information

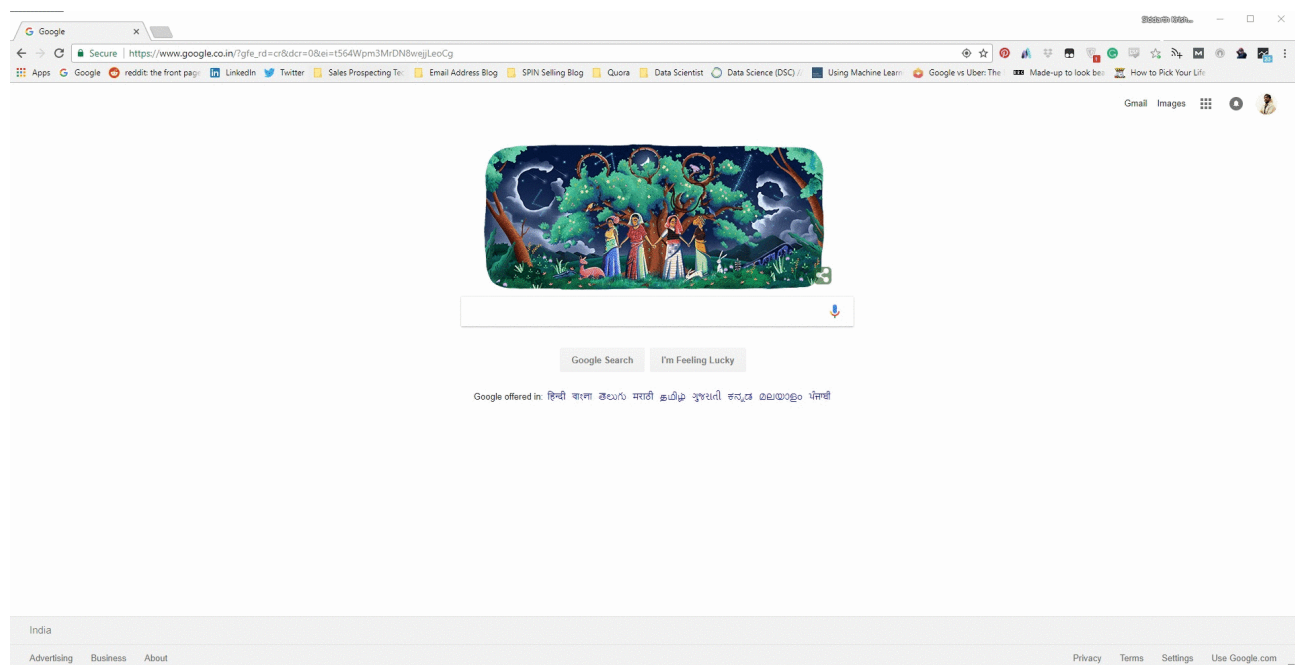
5.FIND EMAILS FROM WEBSITES

BEST TOOLS TO EXTRACT EMAIL ADDRESSES FROM WEBSITES OR BLOGS

Datanyze

Paid | Chrome extension

Apart from being a technographic tool for sales and marketing reps, Datanyze has a free chrome extension that extracts email address from the current web window for prospecting purposes. You can also export these new contacts to your CRM, Sheets, or other sales email tools with a single click.

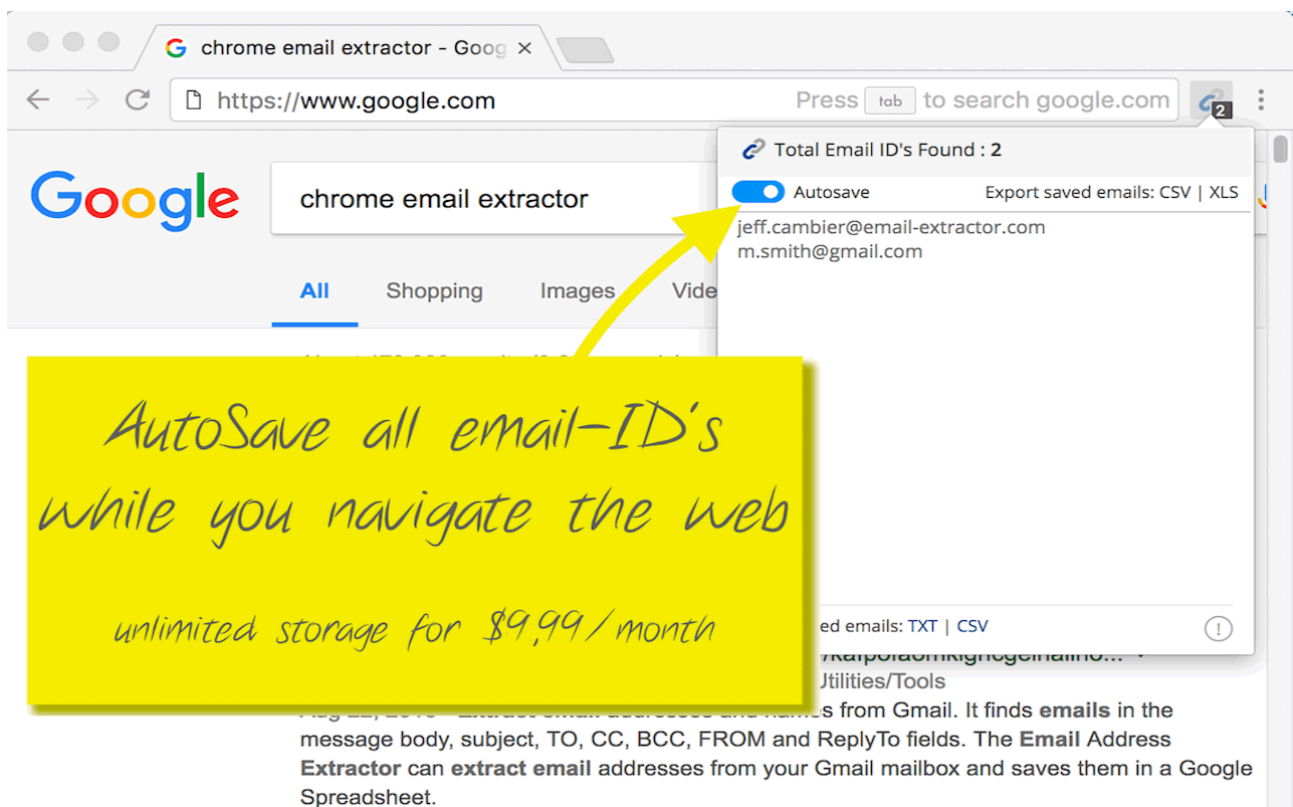


Email Extractor

Email extractor discovers all the email addresses in the website you are visiting. Then, you can export all the emails in a CSV file

AutoSave + Automation: allows you to automate the task, how it works?

- AutoSave: this feature will store, in the cloud, all the email IDs for all the pages you are visiting.
- Automation: will automatically visit up to 1.000 URL that you have previously pasted in the extension.



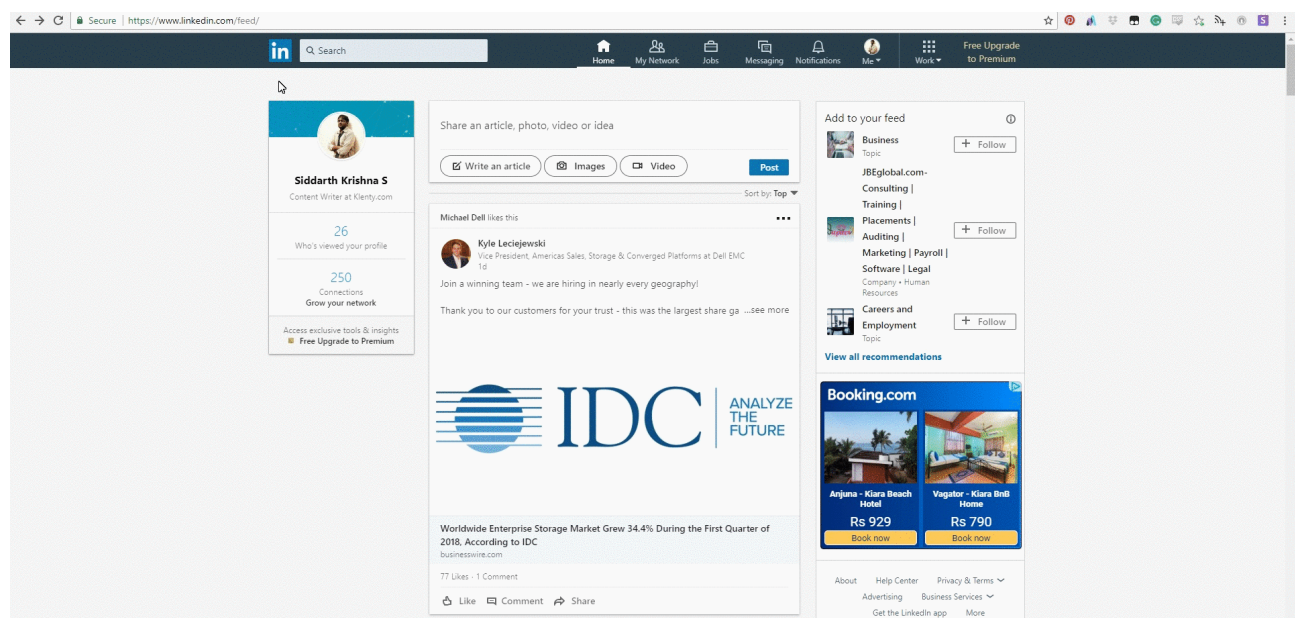
6.FIND EMAIL FROM LINKEDIN

BEST TOOL TO FIND EMAIL ADDRESSES ON LINKEDIN

Snovio

Freemium | Chrome extension

Snovio's chrome extension makes your outbound research easier by helping you find your prospect's email addresses faster. Get their email addresses along with names and job positions from various domains, and save emails from LinkedIn profiles. You can also send emails to your list of prospects.



Using Snovio you can also check what tech other businesses use, and their Marketplace helps connect freelancers, marketing experts and employers.

They have a basic free plan which offers you 100 credits per month. It's completely free. However, if you want more they have paid plans started from \$39 per month.

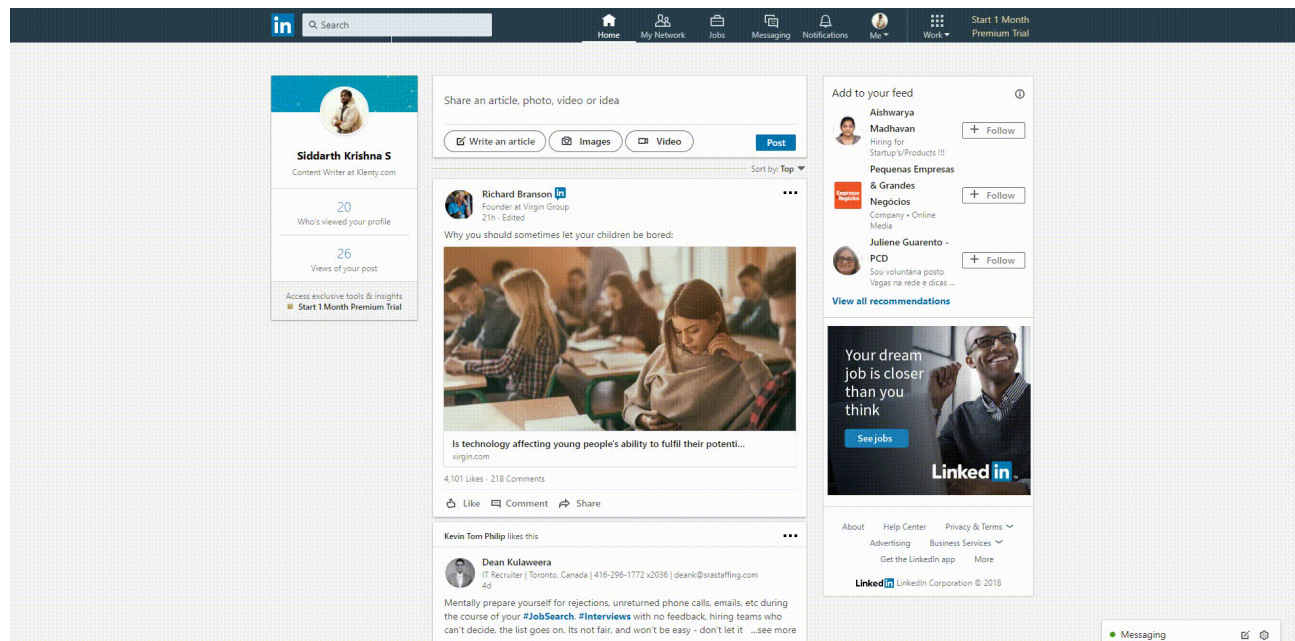
[Adapt.io](#)

Freemium | Chrome extension

[adapt.io](#)'s chrome extension for LinkedIn Email Finder can help you get email addresses from your prospect's LinkedIn page.

Once the extension is installed, on your prospect's LinkedIn profile, click the new option called, **Get Email**.

You can also Export lead from Adapt.io dashboard to CRMs such as Salesforce, Zoho, Pipedrive or as a CSV file.



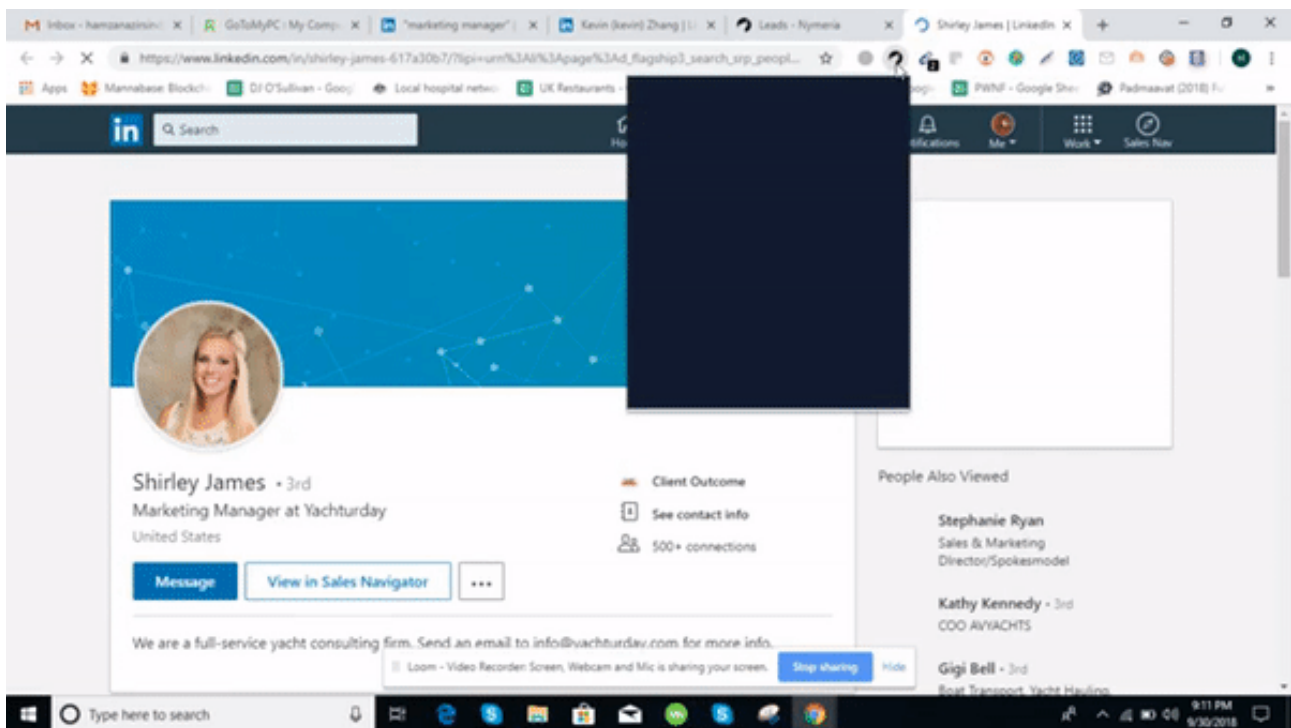
Adapt.io follows a freemium model with their basic free plan giving you 100 email lookups/per month. Premium Plan starts from \$49

Nymeria

Paid | Chrome extension

Nymeria is a great email finder tool for finding email contact details from LinkedIn Profile.

The extension allows you to scan through LinkedIn profiles to find verified email addresses, which can be exported to a spreadsheet.

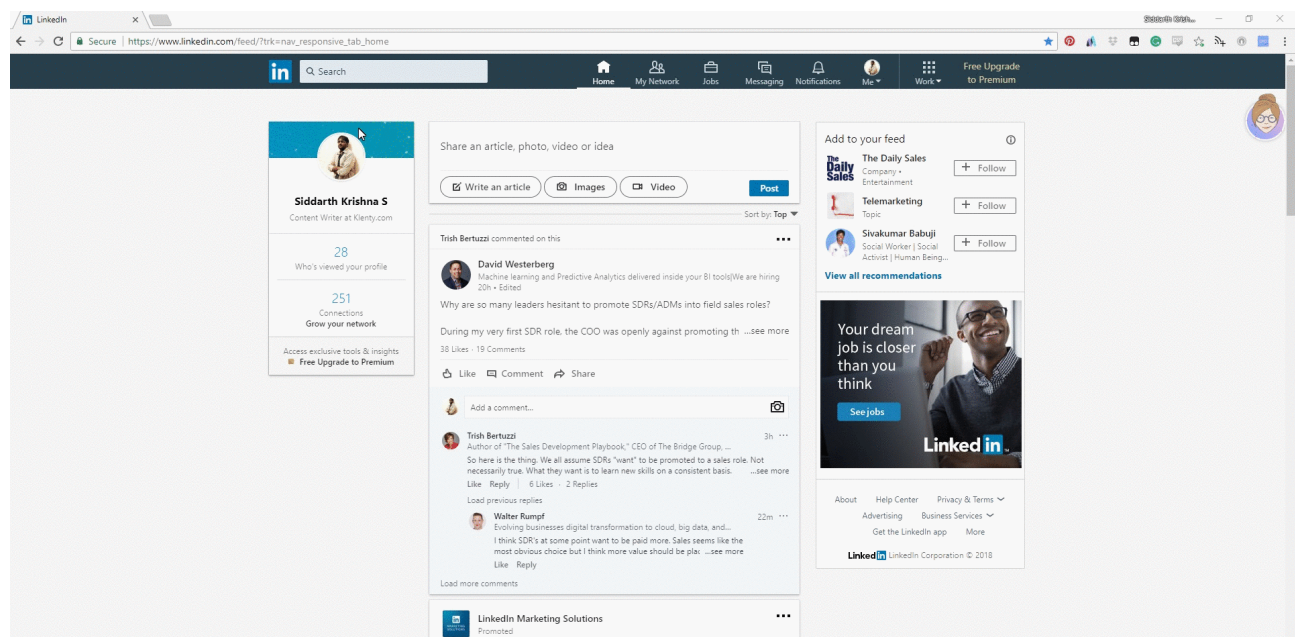


Their basic plan starts from \$39/month, which enables you to search for up to 1,000 emails.

Lusha

Freemium | Chrome extension

Lusha is a chrome plugin that allows you to extract your prospect's contact information like email address and phone number from their profile page. An easy and very nifty tool, Lusha brings you the information you need in a matter of seconds.



Lusha offers a free plan for one user and 5 credits. For more, you'll have paid plans starting from \$39 per month.

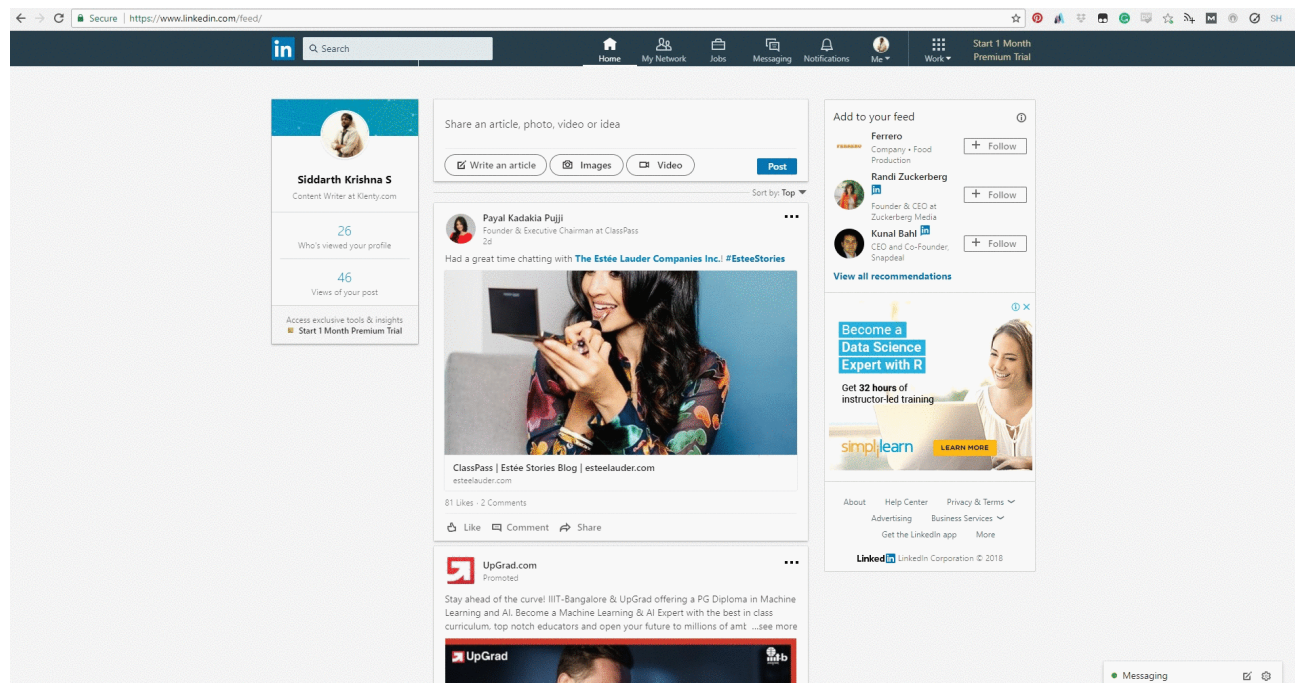
7.FIND EMAIL FROM SOCIAL MEDIA

BEST TOOL TO FIND EMAIL ADDRESSES ON SOCIAL MEDIA SUCH AS TWITTER, LINKEDIN, QUORA, CRUNCHBASE, GITHUB

SignalHire

Freemium | Chrome extension

SignalHire is a Contact sourcing platform with Chrome plugin to extracts prospect's email address from social media profiles like LinkedIn, Facebook, Twitter, GitHub, and so on. You can also perform location based search for new prospects.



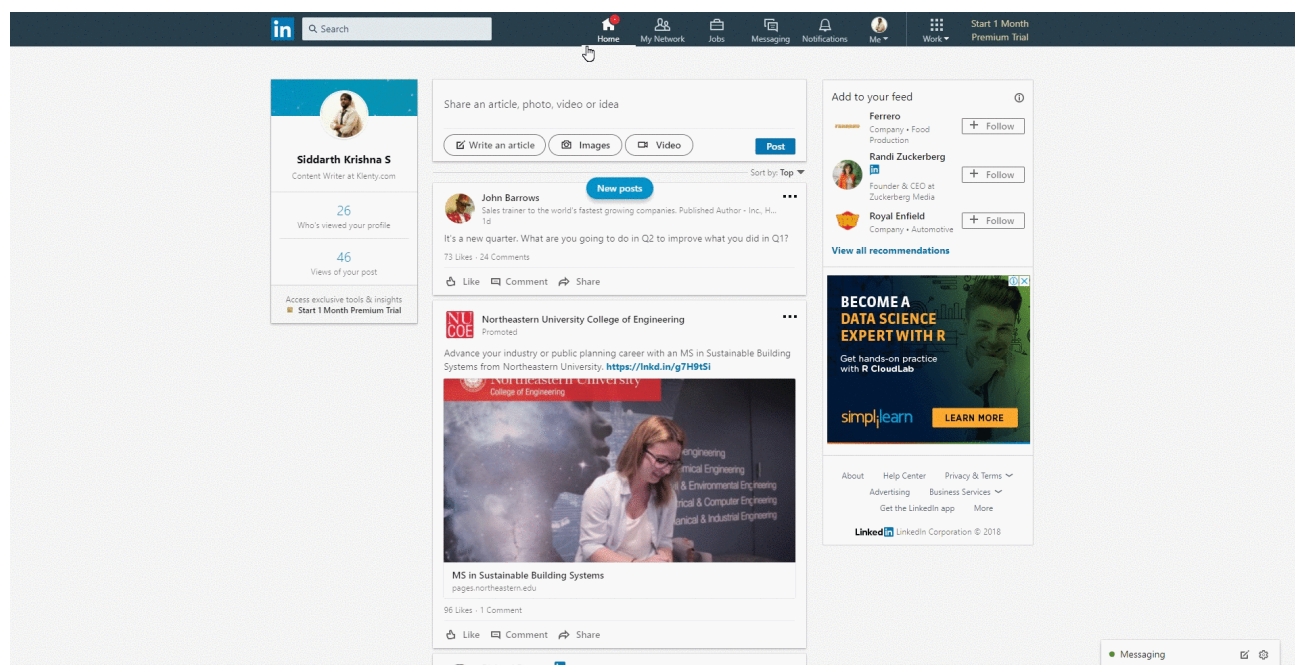
In addition to email addresses SignalHire extracts, social media links, phone numbers, Skype ID and other popular messengers.

You can instantly send emails from the search stage, export contacts to CSV, and export candidates to your ATS. Free Plan offer 5 Credits and Paid plans starting from 79\$

skrapp

Freemium | Chrome extension

skrapp is one of the best easy-to-use email finding. Their Chrome extension adds an exciting Find Email button on your prospects LinkedIn profile page.



skrapp also allows you to import your existing CSV leads databases and search for emails. Their cloud servers lets you access your data anytime, from anywhere. You can sync your lead directory with your CRM or Email Service Provider, allowing faster workflow and more flexibility for prospecting.

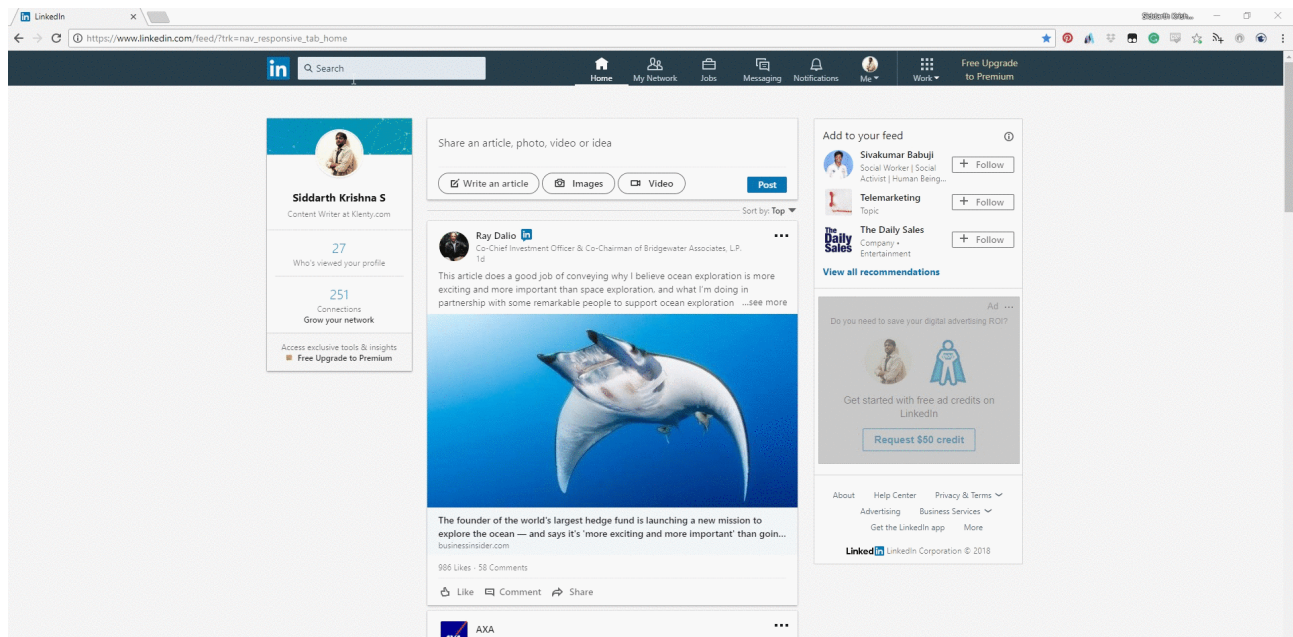
They have a solid free plan which allows you to search for 150 emails/ per month. Their paid plans start from \$34/per month.

Interseller

Paid | Chrome extension

Using Interseller you can find new prospects and add their contact information directly into email campaigns. Their chrome extension adds a Interseller button to LinkedIn, Angellist, Crunchbase, and Github profile pages which lets you get that respective profile's email address.

Add prospects into an email campaign to automate a series of personalized emails for outreach. Interseller integrates with many tools like Hubspot, Salesforce, Pipedrive, Bullhorn, Greenhouse, and also has Zapier to keep tabs on all your prospects and communication in one place.



A standard plan of \$100 per user per month is available. If you want more features, you can contact them.

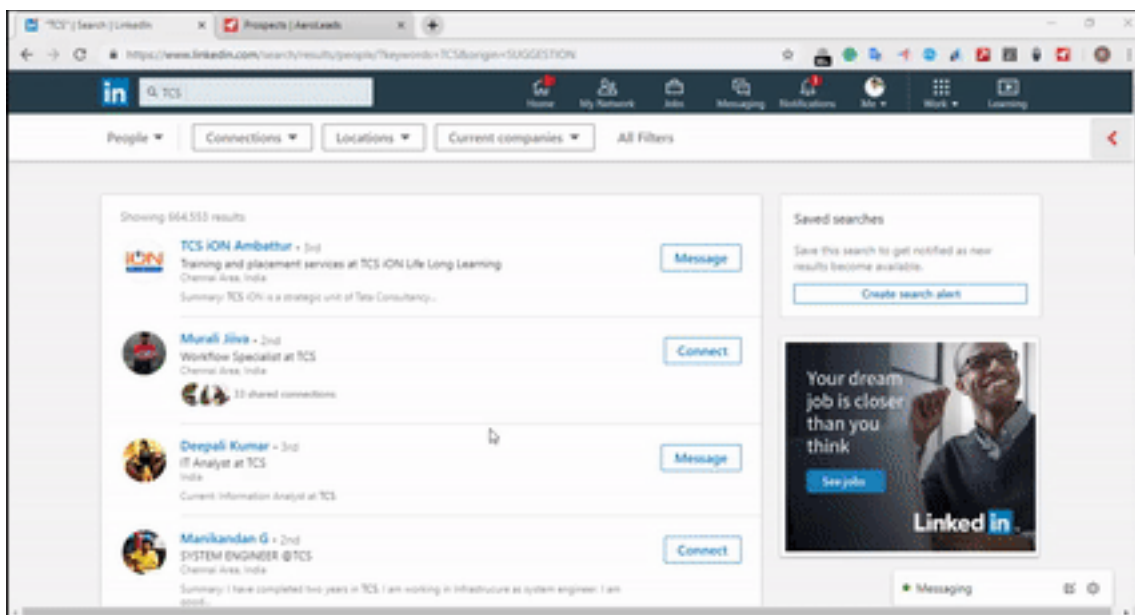
AeroLeads

Paid | Chrome extension

AeroLeads is a popular tool for email prospecting and works with multiple websites like LinkedIn, CrunchBase, AngelList, etc. to find business emails as well as phone numbers.

When you add a prospect name or domain to AeroLeads, the service automatically checks for verified email addresses and phone numbers.

It is a user-friendly software that works in real-time and claims a 95% accuracy for the email lists thanks to the four levels of email verification.



Their basic plan starts from \$49/month for 500 records.

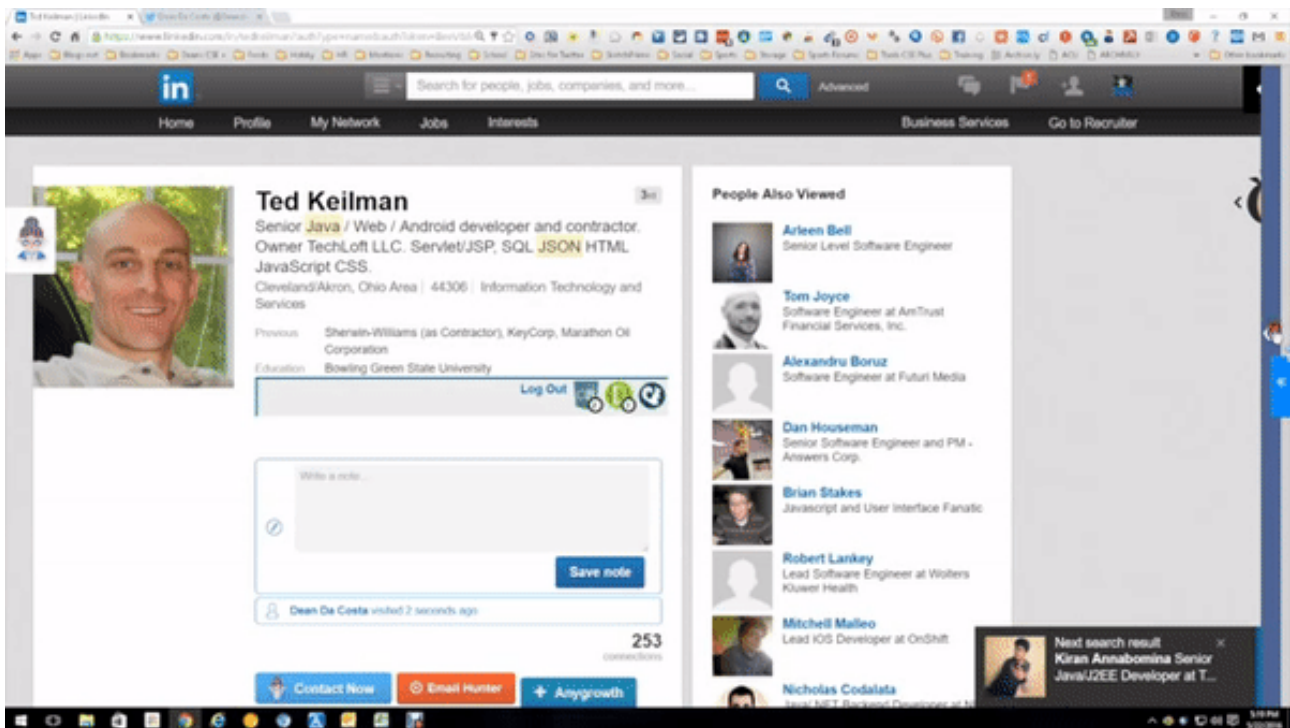
Hiretual

Paid | Chrome extension

Hiretual is an email prospecting tool that allows you to pull up prospect information from across social media channels like Twitter, LinkedIn, and Facebook.

Another tool that finds email addresses as well as other useful information like the their title within the company.

Hiretual uses artificial intelligence and collects information from around the web to build a full profile on the person you're looking for.



Their free trial offers 10 credits after which the premium plan costs \$89/month for 200 searches.

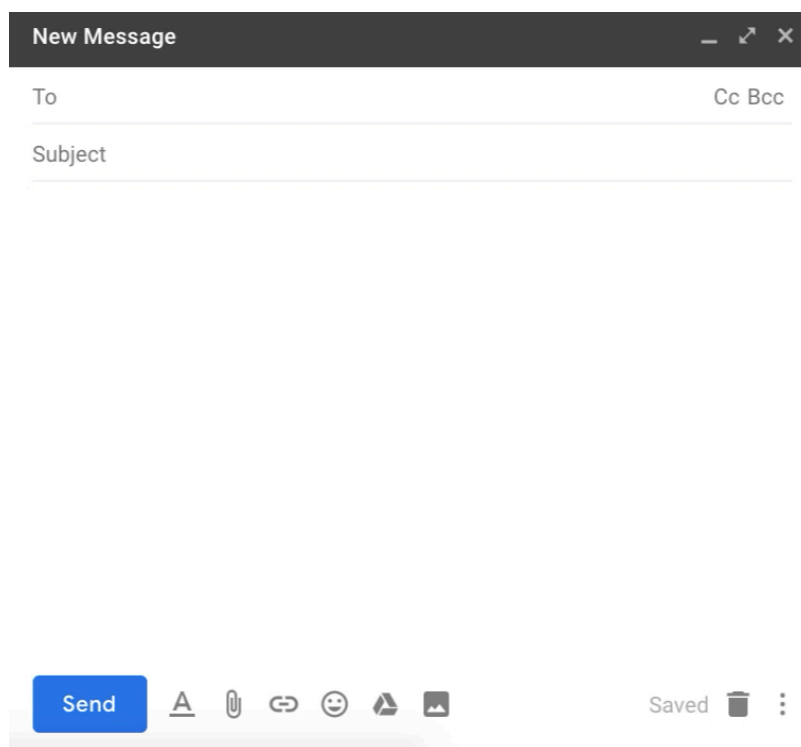
8.FIND EMAIL FROM GMAIL

BEST TOOL TO FIND EMAIL ADDRESS FROM GMAIL

Name2Email

Free | Chrome extension

Name2Email is an extension for Gmail. Using the tool, you need to compose an email and add a full name and domain to the address bar - the tool automatically generates a list of common corporate email addresses for the person you want to reach.



To improve your chances of finding a valid email, you can hover your cursor over the generated addresses. If a popup shows the person's name; then you've chosen the right address.

Vocus.io

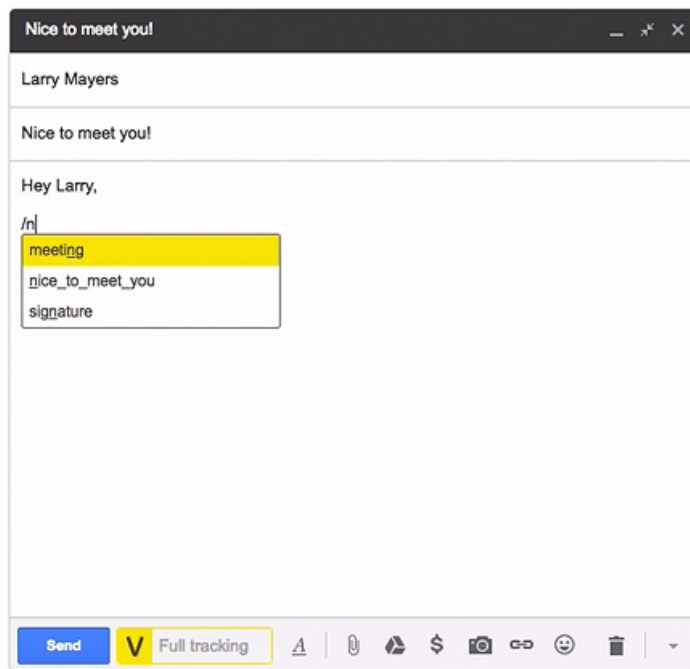
The best tool to find someone's email address



Features

Pricing

Get Vocus.io



Make Gmail your competitive advantage.

Vocus.io is a Chrome extension that brings brilliant productivity to Gmail:

- ✓ Track email opens and link clicks, accurately
- ✓ Find any person's email from their name
- ✓ Automate "gentle reminder" followups
- ✓ Schedule emails to be sent at the right time
- ✓ Launch multi-stage mail merge campaigns
- ✓ Integrate with Salesforce and other CRMs
- ✓ Templates, polls, snooze, and more



Get Vocus.io

30 days trial, no card required.

The 30 day free trial includes 3 prospecting credits daily. The Basic plan is \$5/month and it includes 20 prospecting credits daily and 100 email validations per day.

Most importantly: Vocus.io has an excellent bulk emailing feature, [Mail Merge](#); you can send mass customized emails to each of your leads exactly as if you wrote them individually. Vocus.io event allows you to send out [custom slide decks](#)!

Discoverly

Free | Chrome extension

Discoverly accumulates a person's social information from platforms like Gmail, LinkedIn, Twitter and Facebook and pops out as a sidebar, giving you relevant information.

When using the tool, you to enter a few possible email permutations and Discoverly pinpoints the most likely.



9.BASIC TOOLS

Google

Free

The "old fashioned" way. Google usually has the answer for your queries, sometimes it finds email addresses too.

Here are the search strings that you need to get started:

- - [name] + email or email address
 - [name] + contact or contact information or contact me
 - site:companywebsite.com + [name] + email
 - site:companywebsite.com + [name] + contact
-

Advanced Twitter Search

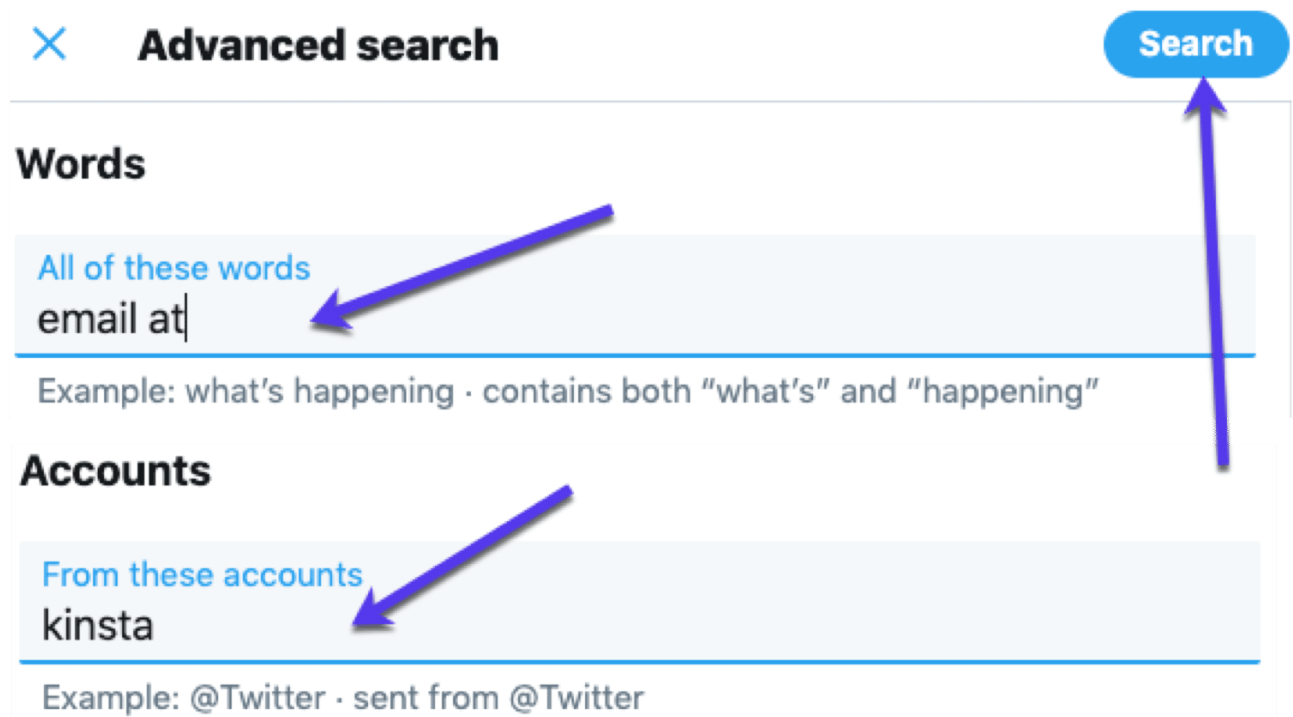
Free

Use Twitter advanced search to find emails

People many a times include their email addresses in their tweets or Twitter bio but try to hide them from bots by using “dot” and “at” instead of “.” and “@”.

Head to Twitter Advanced Search and search your prospect’s tweets for “at” and “dot”.

You’ll be able to choose exact phrases to look for, words to ignore, hashtags, specific accounts and time frames. Have a play around with the inputs here. Try including words such as “email”, “reach” or “contact” to better filter the results.

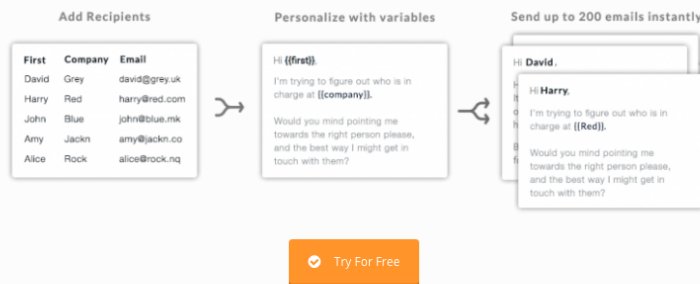


10.BONUS TOOLS

Now that you know how to find an email address and where to find an email address and what it actually costs, what will be your next step? I presume you will want to send emails to your possible prospects and SalesHandy will make it easier for you. Send three mail merge and email marketing campaigns for FREE with SalesHandy.

MAIL MERGE GMAIL WITH AUTOMATED FOLLOW-UP EMAILS

KNOW HOW TO SEND PERSONALIZED MASS EMAILS IN GMAIL



- Pricing Plans:
 - Free Plan: Unlimited Email tracking and scheduling. Send up to 200 emails including follow-ups in 14 days trial period.
 - Paid plans range from \$9 – \$40 if paid monthly.
- **Integrations:** Works best with Gmail, and Outlook. Zapier and webhook integration.
- **Available as:** Chrome Extension, Web App
- **Usage:** To get insights of your prospect's behavior and help close more deals.

Struggling to Sell?

Learn the Art of convincing 'Not Interested' Customers and Win 70% Sales in First Contact. Check out Authoritative Selling Workshop coming up on 25th -28th June

Online <https://www.dishahconsultants.com/sales-leadership-skills-training>

1. Master Selling on Phone. **Learn Authoritative Sales Pitch Framework and Generate 10X More Business Enquiries in First Contact.**
2. Master Selling on LinkedIn. **Turn Every Profile Visit, Every Post into Business Enquiries with Authoritative Social Lead Funnel.**
3. Master Selling over Email. **Generate 10X More Business Enquiries with Emails using Authoritative Email Lead Magnet.**
4. Master Selling F2F Meeting. **Learn the Art to Convincing Difficult & Not Interested Customer with Authoritative Value Proposition Framework and Win 70% Sales in One Contact.**

Customers speak

Top Sales Training Companies in India



SunnyCharan, BDM

I recommend Authoritative selling workshop to all sales professionals. This workshop helped us in our sales pitch. I am sure, it will help all future aspirants. Amit Sharma is a top class trainer and his energy is infectious



Mohan.B, Ceo

Thank you for the Training Mr. Amit. Indeed we were so grateful to you for your navigation to Authoritative Selling. We need you to witness our successfulness by practicing your methodology in creating more sales leads. Indeed we were successful in creating more leads and were confirmed also.

LinkedIn HashTags Guide 2020

Amit Sharma



Syed, Director

The sales methodologies we have learned from Amit's Authoritative Selling Sales Training are pragmatic & priceless. After attending his course, we are now able to convert leads from 20% to 80%. I recommend Authoritative Selling course to Sales Professionals, entrepreneurs and whoever aspires in Sales.



Prasanna, Ceo

We enjoyed a lot....and learnt a great deal from the training. Amit energy was consistent and every bit of it was interesting. Amit has a great vision and he is on a mission to uplift the entire Sales Fraternity in India.



Sreekumar, GM

It was extremely informative and helped us to open up the thought process that we had contained in Sales & Marketing. Extremely positive response from the attendees was of the reflection of our acceptance and credibility with in the Sales and marketing. Thank you for opening our eyes to a new state of opportunity and strength. We will practice this with immediate effect.